



## Chesapeake Currents

### Volume I, Issue 5

Estate planning? Been there, done that! Were it so easy. You may recall the explanation that I gave you when you signed your estate planning documents but I would wager a guess that you would not want to be tested on that explanation ---- or how it might be affected as a result of changes in the law at the federal and state level. Some of you might also identify with my client who wrote me: "My memory's not as sharp as it used to be. Also, my memory's not as sharp as it used to be."

The infected memory is why I tell clients that they have three estate plans: the one they think they have, the one they want to have, and the one they really have. On the other hand many of my clients have excellent memories but would still appreciate a refresher course that reviews the concepts used in the usual estate plan. Such a review is especially helpful for the client with a question or two that nags but not to the point of requiring an office visit. It is also particularly helpful to the client who understands the plan but has difficulty explaining it to heirs.

**For all these reasons I am happy to present a *client appreciation seminar* where you, your family and friends can get that explanation again, get your questions answered, and learn what's new. If you are interested in attending, please call the office and reserve a place for you and your guests. (Please see below for available dates and locations.)**

Come a little early, enjoy some refreshments and be there when we open the session with the senility prayer: Grant me the senility to forget the people I never liked anyway, the good fortune to run into the ones I do and the eyesight to tell the difference.

As always, if you, your friends or family have any questions, we would be happy to hear from you; we sincerely appreciate your business and your referrals.

Regards,  
John F. Robbert



#### Seminar Dates:

**October 16, 2018**

Fairfield Inn & Suites  
Rehoboth Beach  
1:00 pm

**October 18, 2018**

The Den at BearTrap  
Ocean View, Delaware  
1:00 pm

**October 22, 2018**

Ocean Pines Yacht Club  
Ocean Pines, Maryland  
9:00 am

**October 23, 2018**

Hampton Inn & Suites  
Annapolis, MD  
9:00 am & 6:00 pm

**RSVP:**

[bobbie@robbertlaw.com](mailto:bobbie@robbertlaw.com)

or

302.537.4559

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**John F. Robbert**

*Please e-mail or call the office to confirm registration  
for you, your family and friends.*



**CHESAPEAKE**  
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### OCTOBER 16<sup>th</sup>

Fairfield Inn & Suites  
Rehoboth Beach, DE  
1:00 PM

### OCTOBER 18<sup>th</sup>

The Den at  
Bear Trap Dunes  
Ocean View, DE  
1:00 PM

### OCTOBER 22<sup>nd</sup>

Ocean Pines  
Yacht Club  
9:00 AM

### OCTOBER 23<sup>rd</sup>

Hampton Inn & Suites  
Annapolis, MD  
9:00 AM & 6:00 PM

### RSVP:

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